

October 14-17, 2020 • Overland Park Convention Center • Overland Park, KS • linemansrodeokc.com

IMPORTANT INSTRUCTIONS

Mail original with payment to: Endeavor Business Media
International Lineman's Rodeo / Attn: Sam Posa
PO Box 197565, Nashville, TN 37219-7565

PHONE: 800-525-9154
FAX: 913-514-3818
EMAIL: sam.posa@informa.com

I. COMPANY INFORMATION

Company Name _____
Exhibiting As _____
Street _____ Suite _____
City _____ State/Province _____
Zip/Postal Code _____ Country _____
Telephone* _____ Fax* _____
Please include city and country codes. Please include city and country codes.
Key Contact Name _____ Title _____
Email _____ Web address _____
Billing Contact Name _____ Billing Contact Email _____
Cell Phone: _____

*By providing your cell number, you are giving Show Management permission to contact you via text or phone regarding emergency situations and onsite Show updates.

*By providing the contact information at left, you acknowledge and agree to Endeavor's use of your contact information to communicate with you about events, products, services and offerings by its brands, affiliates, and/or third-party partners, consistent with Endeavor's Privacy Statement (accessible at <https://www.endeavorbusinessmedia.com/privacypolicy>). In addition, you understand that your personal information may be shared with any sponsor(s) of the Show, so they can contact you directly about their products or services. Please refer to the privacy policies of such sponsor(s) for more details on how your information may be used by them. Your personal information may also be shared with other participants of the Show.

II. SPACE REQUIREMENTS AND OPTIONS

*Minimum booth size: 10'x10' = 100sq.ft. (3.05m x 3.05m = 9.3m² approx.)
**Indoor booth space is required in order to sign up for outdoor booth space

Space Option 1: INDOOR EXHIBIT STANDARD
\$23.50 per square foot

Space Option 2: OUTDOOR EXHIBIT**
\$5.00 per square foot

Desired exhibit size: _____ ft. x _____ ft. = _____ total sq. ft.

Booth Cost: US\$23.50 per sq. ft. _____ x total sq. ft. _____ = \$ _____

Our Space Preferences: 1st: _____ 2nd: _____ 3rd: _____

Desired exhibit size (OUTDOOR): _____ ft. x _____ ft. = _____ total sq. ft.

Booth Cost: US\$5.00/sq. ft. _____ x total sq. ft. _____ = \$ _____

Our Space Preferences: 1st: _____ 2nd: _____ 3rd: _____

I prefer not to be located near the following companies:

Indoor booth space includes: 7" x 44" identification sign to include booth number, one 8' table with white vinyl, skirted on three sides, two chairs, wastebasket, two tickets to Friday night's BBQ, company name and brief description listed in the Show Directory, company listing on the Lineman's Rodeo Web site and FREE listing in next year's T&D World Buyer's Guide.

Package Option 1: Premier Partner\$2,500

Includes all features of the Exhibit Plus Package, plus:

- Full page ad in the show directory (excluding premium positions)
- Company logo displayed on the digital signage screens
- Company logo displayed on the cover of the Show Guide handed out to all attendees at the show
- Product spotlight in the Post-Show newsletter
- Logo in Mobile App
- Shared Premier Partner email sent approximately one week before the event to attendees; includes logo/link, 20-word company description, booth number, and product highlight with picture.

Package Option 2: Exhibit Plus\$950

- Includes:
- Post-Show attendee mailing list to promote your company
 - Enhanced Show Guide listing that includes your logo
 - A link to your company's website from your online exhibitor listing
 - Shared Pre-Show attendee email promoting exhibits plus exhibitors as "featured exhibitors". Includes company logo, 20-word description and booth number.

*All inclusions are limited to promotions that are implemented after agreement is signed.

Options Cost: Option # _____ = \$ _____

Booth Cost: (from above) = \$ _____

TOTAL COST \$ _____

IV. PAYMENT INFORMATION

Please include invoice # and customer # on check stub or wire transfer

CREDIT CARD:

Credit card payments must be made online. You will receive detailed instructions and a password along with your invoice via e-mail. Your deposit is due according to the schedule under Exhibit Space Terms below. Please contact your sales manager for more information.

Make checks payable to:

Endeavor Business Media
P.O. Box 197565
Nashville, TN 37219-7565

Wire Transfer:

If you would like to pay by wire transfer, please contact:
accountsreceivable@endeavor2b.com

V. EXHIBIT SPACE TERMS

Produced by Endeavor ("Show Management"; including its subsidiaries and other affiliates directly or indirectly owned by Endeavor).

By the company identified on this form ("you" or "exhibitor") confirming this contract for exhibit space at International Lineman's Rodeo 2020 (the "Show"), this contract shall become effective and form a binding agreement between you and Show Management governing the non-assignable license granted to you to use exhibit space for the Show. The agreement formed incorporates (i) the terms and conditions set forth on this contract form and the [Additional Terms and Conditions](#) (collectively, "Terms and Conditions"); (ii) the terms, conditions, rules, regulations and guidelines set forth in the Exhibitor Services Kit (accessible at <https://www.linemansrodeokc.com/> once published; and (iii) all additional standards, policies and directives ("Policies") published or provided by Show Management relating to the Show (collectively, the "Agreement"). The foregoing shall control in the following order of priority to the extent there is any direct conflict between or among them: first, the Terms and Conditions, second, the Exhibitor Services Kit, and third, the Policies.

Payment terms:

- 50% must accompany all contracts submitted on or before October 18, 2019 thru July 30, 2020.
- 100% must accompany all contracts submitted on or after July 31, 2020.

Show Management may, at its discretion, release the exhibit space if the deposit(s) are not made in accordance with the payment schedule. Reassignment of exhibit space due to missed or late payment does not relieve exhibitor of its obligations under this Agreement.

Cancellation and Reduction of Space Policy: Once this contract is signed and exhibit space is allocated, you are contracted to exhibit space. Cancellation requests must be in writing, and agreement by Show Management to any request for cancellation or reduction of space shall be subject to the following fees:

- 1) Cancellations and booth downsizes received by December 30, 2019 are subject to a fee equal to 10% of the booth price.
- 2) Cancellations and booth downsizes received on or after December 31, 2019 and before July 31, 2020 are subject to a fee equal to 50% of the booth/package option price.
- 3) The full contract price is due and payable and non-refundable for any booth cancelled or reduced on or after August 1, 2020.
- 4) Cancellations will result in forfeiture of all exhibitor badges.

CONTRACT ACCEPTANCE

By signing below, exhibitor agrees to abide by the terms and conditions of this Agreement, and hereby represents and warrants that the undersigned is duly authorized to execute this Agreement on behalf of exhibitor.

Name (please print) _____ Title _____

Authorized Signature _____ Date _____

FOR SHOW MANAGEMENT USE ONLY

Date Received: _____ Accepted for Show Management by: _____

Booth Assigned: _____ Size _____ Total Sq Ft. _____

Sales Rep: _____